



Special Pricing Programs: Cash Discount

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Cash Discount Program / Tender Discounts

This document will cover the current release version and application of the Cash Discount program (also known as Tender Discounts), as well as historical information from previous releases.

Please direct merchants interested in this special pricing program to [Enable Tender Discounts \(Cash Discount Program\)](#) in the Knowledge Base.

Cash Discount Program – Current Release Version

A Tender Discount is part of the Cash Discount program that allows merchants to apply a discount to the **List Price**, or posted price, of an order when customers pay with cash. The Tender Discount applies to all items and services you sell when a customer pays with an eligible tender type. This program has the following stipulations, which are specific to current card brand rules and regulations:

- Merchants display one price at their location.
- When customers check out, they are billed that price.
- If a customer elects to pay cash, they receive a discount.
- This model does NOT add a fee to increase the amount charged when a card is used.
- There are no Exatouch device limitations with this program.
- The merchant is responsible for providing the cash discount.
- **Optional:** Signage advising that a discount is available for cash payments may be displayed at the point of sale or other locations (physical and/or online).
 - **Signage wording (example):** *We offer a 3% discount for all cash purchases.*
- Merchants are responsible for understanding all local and state laws regarding pricing disclosures.

An example of pricing in a compliant Cash Discount program is below.

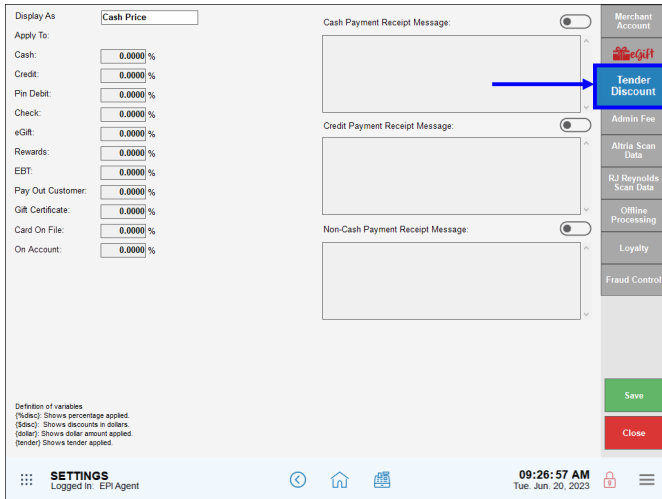
Cash Discount Program Pricing Example		
Card Purchase	Cash Purchase	All Other Tenders Purchase
Regular Price: \$15.00	Regular Price: \$15.00	Regular Price: \$15.00
Tender Discount: N/A	3% Tender Discount: -\$0.45	Tender Discount: N/A
Card Price: \$15.00	Cash Price: \$14.55	Other Tender Price: \$15.00

NOTE: Only EPI administrative users can enable the Cash Discount program in Exatouch systems.

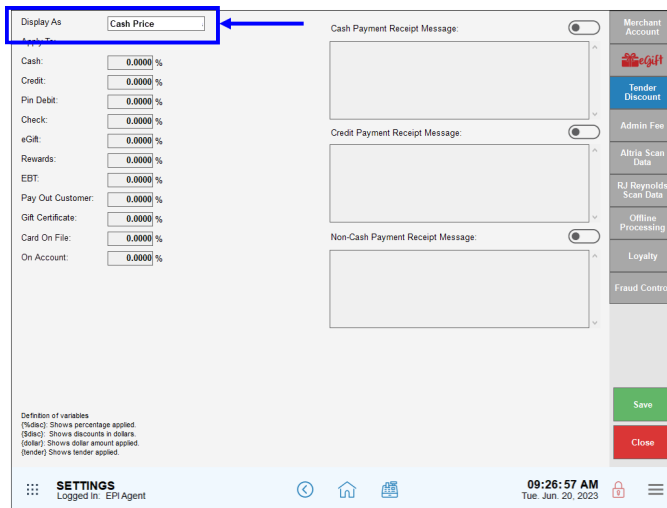
Tender Discounts apply to all items and services sold when a customer pays with an eligible tender type. To enable Tender Discounts in Exatouch, follow the steps below.

Enable a Tender Discount

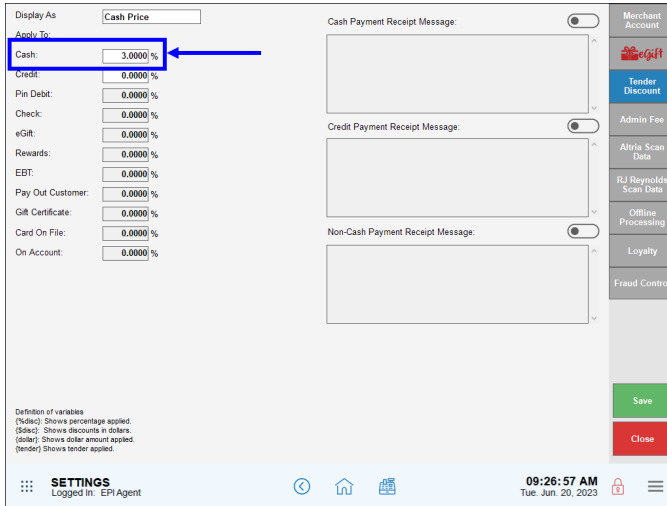
1. From **Home**, navigate to **Settings > Account**.
2. Tap the **Tender Discount** tab.



3. Enter **Cash Price** in the **Display As** field.



4. In the **Cash** field, enter (as a percentage) the Tender Discount value.



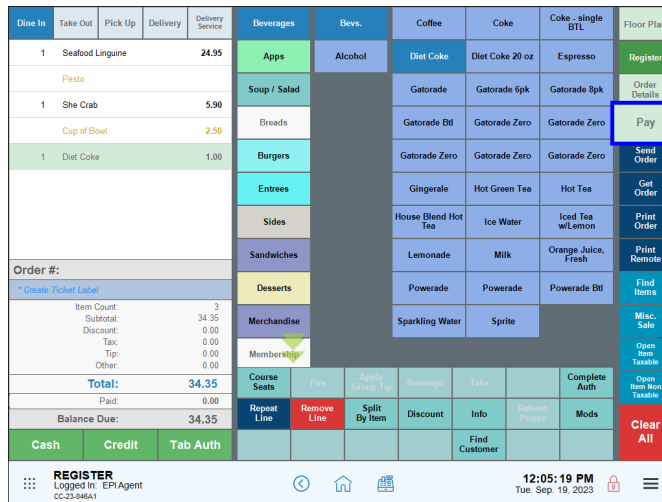
5. Tap **Save**.

NOTE: If any settings on the Admin Fee tab are enabled, the Tender Discount tab will be disabled.
See [Enable Admin Fee \(Reverse Cash Discount Program\)](#) for more information.

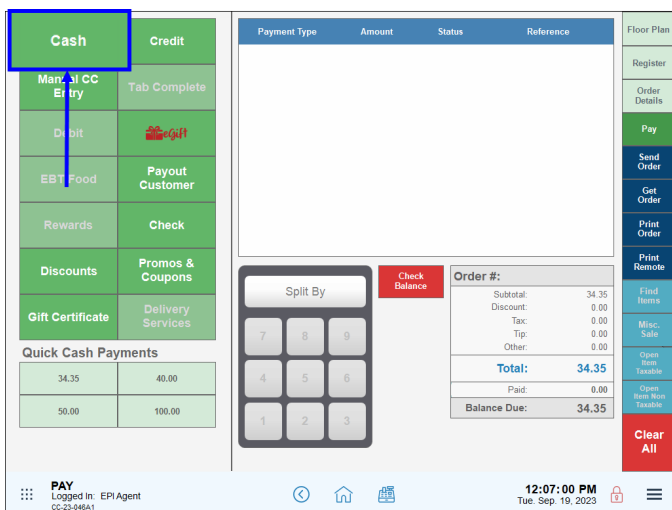
Apply Tender Discounts at the Register

Tender Discounts are applied automatically in the Register app if a customer pays with cash.

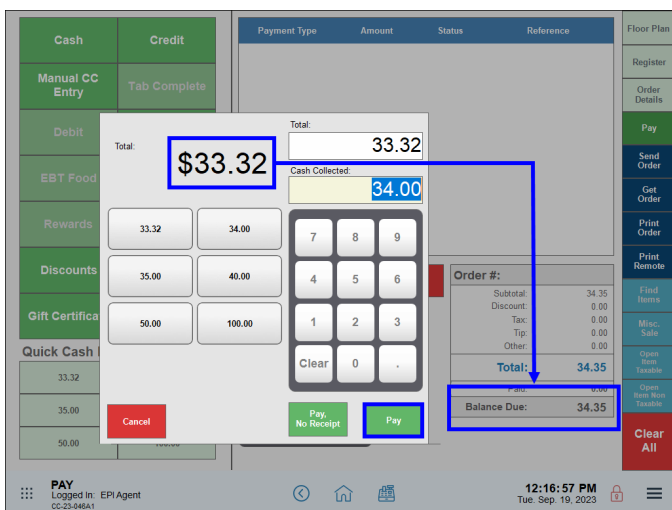
1. From **Home**, navigate to the **Register**.
2. Create an order, then tap the **Pay** tab.



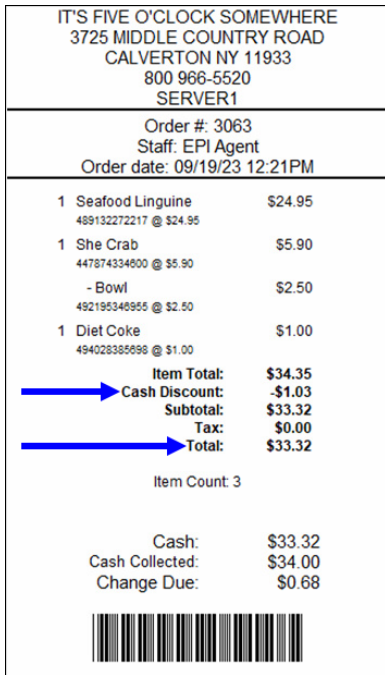
3. Select **Cash** as the payment option from the **Pay** screen.



4. Tap **Pay** to complete the payment transaction. Note that the **Total** in the payment pop-up is lower than the **Balance Due**, reflecting the Tender Discount.



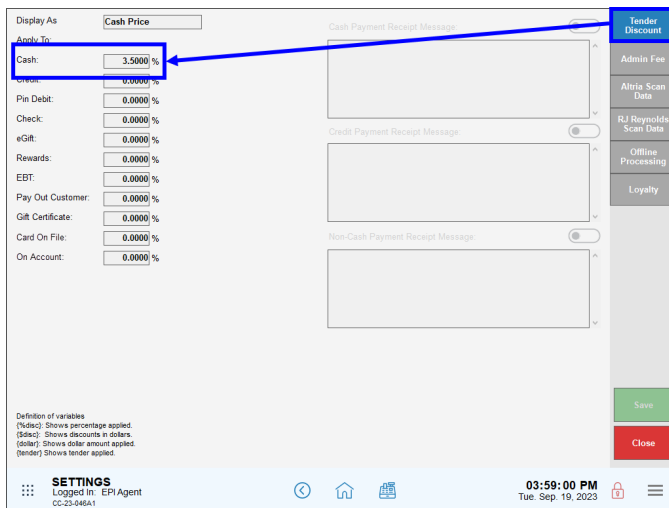
5. The discount amount displays on the **Cash Discount** line on customer receipts.



Tender Discount Scenarios

Cash Tender Type % Discount

A **Cash** Tender Type Discount of 3.50% is defined below.



Cash and Non-Cash Receipts

The **cash** receipt (left) includes the applied discount, while the **non-cash** receipt (right) does not include a discount.

IT'S FIVE O'CLOCK SOMEWHERE 3725 MIDDLE COUNTRY ROAD CALVERTON NY 11933 800 966-5520 SERVER1	IT'S FIVE O'CLOCK SOMEWHERE 3725 MIDDLE COUNTRY ROAD CALVERTON NY 11933 800 966-5520 SERVER1
Order #: 3064 Staff: EPI Agent Order date: 09/19/23 04:06PM	Order #: 3065 Staff: EPI Agent Order date: 09/19/23 04:07PM
1 Classic Blue Tie Dye Shirt \$25.00 406788906451 @ \$25.00 Item Total: \$25.00 Cash Discount: -\$0.88 Subtotal: \$25.00 Tax: \$1.00 Total: \$26.00 Item Count: 1	1 Classic Blue Tie Dye Shirt \$25.00 406788906451 @ \$25.00 Item Total: \$25.00 Total: \$26.88 Item Count: 1
Cash: \$26.00 Cash Collected: \$26.00 Change Due: \$0.00	Credit: \$26.88 Entry: Swipe Cardholder: Fake credit card Visa: ****1111 Auth Code: B887E1
Thank you for your business.	Thank you for your business.

NOTE: Changes in federal banking regulations may result in adjustments to features in special pricing programs such as [Cash Discount](#), [Dual Pricing](#), and [Reverse Cash Discount](#).

Cash Discount Program – Previous Release Versions

The following sections provide historical information about the evolution of Tender Discount functionality in Exatouch.

Release 8.338 (September 10, 2021)

Tender Discount & Fees Report Enhancements

In Release 8.338, the **Tender Discount & Fees** report was updated to display refunds. Refund data displayed in the **Register Refund** section of the report.

EPI - Table Service

5/20/2024 2:32 PM

Tender Discount & Fees

System Admin

05/20/24 11:00AM to 05/20/24 11:30PM

Page number: 1

Date	Order ID	Base Amt	Tender Disc	Checkout Fee	Conv Fee	Discount	Tax	Tip	Srvc Chrg	Total
D1-QA5-SERVER										
05/20/24 02:26PM	6	\$6.50	\$0.00	\$0.26		\$0.00	\$0.00	\$0.00	\$0.00	\$6.76
05/20/24 02:24PM	5	\$6.50	-\$0.26	\$0.26		\$0.00	\$0.00	\$0.00	\$0.00	\$6.50
05/20/24 02:18PM	2	\$6.50	-\$0.26	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$6.24
05/20/24 02:17PM	1	\$6.50	-\$0.26	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$6.24
	Total:	\$26.00	-\$0.78	\$0.52		\$0.00	\$0.00	\$0.00	\$0.00	\$25.74
	Grand total:	\$26.00	-\$0.78	\$0.52		\$0.00	\$0.00	\$0.00	\$0.00	\$25.74

In Good Times

In Good Times
7800 Congress Ave #108
Boca Raton FL 33487
800 966-5520

Date: 11/14/23 11:00AM
Start: 11/14/23 12:00AM
End: 11/14/23 11:59PM

-- Order Summary --

	Total \$	Count #
Open orders	0.00	
Transactions	180.17	4
Discounts	-3.61	4
Subtotal	176.56	
Taxes	14.41	
In Trxs Tips	0.00	
Checkout Fee	13.72	2
CF Refunded	-8.32	1
Convenience Fee	0.00	
Delivery Fee	0.00	
Other	0.00	
Total	196.37	
CF Refunded	-8.32	1
Exchanges	0.00	
Avg Ticket	166.25	

Tender Fee on Receipts

In addition, Release 8.338 added **Tender Fees** to the refund receipt.

EPI - Liquor Store 7800 Congress Avenue Boca Raton FL 33487 800-966-5520 SERVER 1	
**** REFUND ****	
Order #: 2	
Staff: EPI Agent	
Order date: 08/09/24 11:12AM	
-1 Coors Light	-\$14.86
071990000488@\$14.86	
-1 Franzia Pink Moscato	-\$17.99
5L	
083120003540@\$17.99	
Item Total:	-\$32.85
Cash Discount:	-\$1.31
Subtotal:	-\$31.54
Fl State & PB Cnty:	\$2.46
Total:	-\$34.00
Item Count: -2	
Refund Cash:	-\$34.00
Note: refund	

Release 8.323 (March 8, 2021)

Tender Type Discounts

Prior to this version, the settings for Reverse Cash Discount, Checkout Fee, and Cash Discount were on the same tab. This version splits the information to include Reverse Cash Discount and Checkout Fee on the **Checkout Fee** tab, and Cash Discount on the **Tender Discount** tab.

Tender Discount & Fees Report

Reports were updated to consolidate **Tender Discounts** and **Checkout Fees**, creating the **Tender Discount & Fees** report. The **Service Charges** report displayed only **Checkout Fees**.

EPI - Table Service										5/20/2024 2:32 PM
Tender Discount & Fees										System Admin
05/20/24 11:00AM to 05/20/24 11:30PM										Page number: 1
Date	Order ID	Base Amt	Tender Disc	Checkout Fee	Conv Fee	Discount	Tax	Tip	Srvc Chrg	Total
D1-QA5-SERVER										
05/20/24 02:26PM	6	\$6.50	\$0.00	\$0.26		\$0.00	\$0.00	\$0.00	\$0.00	\$6.76
05/20/24 02:24PM	5	\$6.50	-\$0.26	\$0.26		\$0.00	\$0.00	\$0.00	\$0.00	\$6.50
05/20/24 02:18PM	2	\$6.50	-\$0.26	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$6.24
05/20/24 02:17PM	1	\$6.50	-\$0.26	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$6.24
	Total:	\$26.00	-\$0.78	\$0.52		\$0.00	\$0.00	\$0.00	\$0.00	\$25.74
	Grand total:	\$26.00	-\$0.78	\$0.52		\$0.00	\$0.00	\$0.00	\$0.00	\$25.74

Release 8.319 (2021)

In Release 8.319, multiple design and functionality enhancements were added to the 10" CFD, including labeling and totals for cash and credit (depending on if there is a Checkout Fee and/or Tender Discount defined).

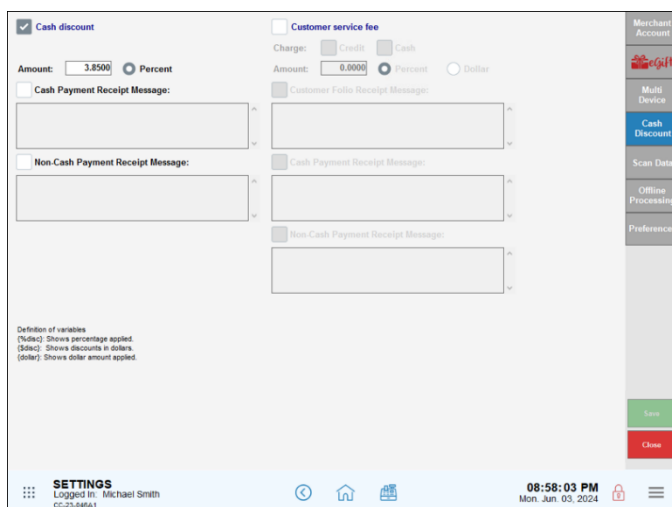
Print Tender Totals on Receipts

We made an enhancement to our receipts to now reflect both a cash and credit price at the bottom of the receipt.

Release 8.265 (2020)

Exatouch Display Redesigned

In this release, the Exatouch display screen changed to the design below. No functional changes for special fees were introduced. Release 8.265 also added the option of charging fees to cash purchases. Additionally, merchants could enable **Cash Discounts** and **Checkout Fees** at the same time.



Release 8.191 Cash Discount (Prior to 2020)

Prior to Release 8.191, only cash payments were discounted.

- No indications of any discounts displayed on guest checks or the CFD.
- Receipt messages were auto filled, but were adjustable.
- Cash discount reports only displayed transactions when cash discounts occurred.

Cash discount Customer service fee

Amount: Percent

Cash payment receipt message:
Your {%disc} Cash Discount Adjustment has been applied!
You saved {\$disc} by paying with cash.

Non-Cash payment receipt message:
You could have saved {%disc} by paying with cash.

Definition of variables
{%disc}: Shows percentage applied.
{\$disc}: Shows total in dollars.
These variables can be used in the receipt

Merchant
Multi Device
Cash Discount
Scan Data
Preferences
Save
Close

EPI - Table Service
7800 Congress Avenue
Boca Raton FL 33487
800-966-5520
D1-QA5-SERVER

Order #: 4
Staff: EPI Agent
Order date: 05/15/24 06:00PM

1 Guinness	\$6.50
Item Total:	\$6.50
Cash discount:	(\$0.25)
SubTotal:	\$6.25
Total Tax:	\$0.00
Total:	\$6.25

Item Count: 1

Cash: \$6.25
Cash Collected: \$7.00
Change Due: \$0.75

Your 3.85 %
Cash Discount Adjustment has been applied!
You saved \$0.25 by paying with cash.
www.electronicpayments.com

EPI - Table Service
7800 Congress Avenue
Boca Raton FL 33487
800-966-5520
D1-QA5-SERVER

Order #: 3
Staff: EPI Agent
Order date: 05/15/24 06:00PM

1 Guinness	\$6.50
SubTotal:	\$6.50
Total Tax:	\$0.00
Total:	\$6.50

Item Count: 1

Credit: \$6.50

You could have saved 3.85 % by paying with cash.
www.electronicpayments.com